

CURRICULUM VITAE



Name : **Akio Iwasaki**

Born : June 30, 1943

Nationality : Japan

Languages : Japanese, English

Education : Bachelor of Economics, Meiji Gakuin University (1966)
Scholarship Exchange student to Hope College, Holland, MI (1965)

1987 - Present

Point Niche Corp. President & CEO

Founded PNC and developed businesses with European software companies based on the idea that friends of friends are friends. To name a few of the companies which I represented and made introduction and sales of their products in Japan are, Cimber Air Data, Toccata Technology, CRI, AutoGraph, DDC-I, Baan Visualstate, Maersk Data, Q-Company, Kongsberg 3D Partner, Resource Management, ReadSoft, SFK, DeskArtes, VTT, Lumeo Software, VDSL Systems, VoiceBit, Trax, Rebellion, IncaGold, Topware, dCADE, Ki-Esprit, IRCOM and Adoptive Recognition Hungary.

1985 – 1987

Digital Computer Co., Ltd.

General Manager for ASIC project with the semiconductor department of Sony and Fujitsu.

1984 - 1985

Nissec Schlumberger Co., Ltd..

Sales Manager of Applicon CAD/CAM systems.

1983 – 1984

Nihon System Technology Co., Ltd. Executive director

Founded NST with Funding from Itoman & Co., and made introduction of Apollo computer based CAD systems for Semiconductor design from CAE Systems Inc in Sunnyvale.

1972 – 1983

Marubeni Electronics/ HyTech Co., Ltd.

Project Manager for Apollo computers. Made initial introduction of then new concept of workstation which was unique under the prime time or heyday of Digital Equipment and Data General.

Sales manager of Uniras software for the industries of Semiconductor, Remote sensing, Seismic analysis and Constructions.

1970 – 1972

Rikei Corporation

Sales representative of mini computer such as PDP-8, 11 from Digital Equipment and relevant computer peripheral such as Printers from Data Products and Texas Instruments.

1966 – 1970

Crown Sangyo Co., Ltd.

Sales representative for General goods such as Piezoelectric gas lighters to export market.